



Manuel Esteban

Head of Legal Tech and Management Services Solutions

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Manuel bets on open, simple and completely tailored legal solutions. This belief guides all our customer service: the way we organize our work teams, our service model and the management of our relationships.

Manuel firmly believes that technology is an enabler of digital transformation; it's only part of a broader, holistic process of customer-centric reorganization that drives enterprise value and responds to enterprise challenges. This new way requires new operating models and a new mindset.

Manuel Esteban is the head of Legal Tech and Management Services Solutions in SAMANIEGO Law and responsible of the firm alliances with global providers of technology-powered business, legal and cybersecurity solutions.

An outside the box thinker and market innovator with a deep understanding of the different legal tech solutions available, he helps in-house teams and law firms to improve their legal workflows creating efficient and quality process and outcomes.

Mathematician, expert in AI and digital transformation, Manuel combines exceptional technical skills with an entrepreneurial, commercial and solution-oriented approach.

In late 90-s Manuel founded an IT Consultancy firm which in alliance with Javier Fernández-Samaniego's firm at the time was delivering Data Protection Compliance solutions (namely, compliance with the first Security Measures regulations approved in Spain). Since then, Manuel has been actively engaged in providing solutions to the legal industry with the assistance of Big Data Technologies, Artificial Intelligence, Analytics and a variety of new digital services and cognitive sciences.

Specialization and career to date

Over the past several years, Manuel has acted as independent consultant for multinational companies advising on a broad variety of issues related to Business and Digital Transformation.

He has also assisted to developing GDPR Compliance and PIAs (Privacy Impact assessments solutions). Prior to that Manuel was for twelve years within Experian Group where he held several senior positions; last position was Managing Director Experian Decision Analytics and member of the company's Executive Committee. Before that Manuel was Managing Director & Partner at Item Consulting and Mosaic Iberia - two information & marketing solutions consultancies pioneering in the support to legal and compliance teams in the Spanish market.

Education

Manuel holds a degree in Mathematics from Complutense University of Madrid where he was specializing in Computer Science and a Master degree in Artificial Intelligence from UPM.

Other relevant information

Manuel is speaker at international conferences, member of relevant professional associations and author of numerous publications in specialized press. He has also taught or guest-lectured in courses at different Universities (UCM, UPM UC3, Pompeu i Fabra, etc.). Manuel is fluent in Spanish, English and French.