

Javier Fernández-Samaniego

Legal Innovation

October 2022

**Full name**

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SAMANIEGO Law

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Citizenship (& immigration status in the U.S.)

- Spanish
- French
- Approved by USCIS (*United States Citizen and Immigration Services*) as “alien of extraordinary ability” for the USA (visa type E11)

Admissions

- **Spain:** Admitted to practice Law in Spain (Madrid Bar Association, 1995, bar number 56.601)
- **USA:** Certified Foreign Legal Consultant by The Florida Bar (Bar number: 299306 / NCBE No: N10310343, admitted 1 April 2017)

Career to date

- **Jan 2017 – present - SAMANIEGO Law (Miami, U.S. – Madrid, Spain)**

Managing Director

SAMANIEGO Law is an Iberoamerican Alternative Law firm (**ALSP**) which focuses on technology and dispute resolution and counts with a trusted network of professionals and legal interim managers. Its clients are normally business technologists, providers, and builders of digital transformation solutions

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as well as customers who reinvent their business. Though acting globally, the firm has a clear focus on the Latin Atlantic region. Main practices are: Technology Law & Transformational Projects; Cybersecurity & Privacy & Data Protection; Dispute Resolution (Litigation, Arbitration, Mediation); Lobbying & Regulatory; Legal Interim, Contracts & Legal Projects Management. For more information, please check www.samaniegolaw.com available in four languages.

- **2005 – 2016 – Bird & Bird LLP (Madrid office, Spain)**

Managing Partner, Head of Commercial and IT Law and Dispute Resolution. Founder of Madrid office.

Bird & Bird is an international law firm with headquarters in London and with over 1300 lawyers and legal practitioners in 29 offices worldwide. Javier was the partner in charge of Dispute Resolution and Commercial and IT Law of its Madrid office.

- **2000 – 2005 – Linklaters LLP (Madrid office, Spain)**

Head of IT & Comms practice of the Madrid office of the firm

Linklaters LLP is a multinational law firm headquartered in London. Founded in 1838, it is a member of the Magic Circle of elite British law firms. It currently employs over 2,000 lawyers across 30 offices in 20 countries and specializes in corporate/M&A law, capital markets, banking and finance, restructuring and insolvency, antitrust and tax.

- **1996 – 2000 – Cuatrecasas (Madrid, Spain)**

Associate of litigation team and Head of Technology Law and Data Protection team, Spain

Cuatrecasas is a leading Spanish law firm with over 900 lawyers in 26 offices in cities in Europe, America, Asia and Africa and headquarters in Barcelona, Madrid and Lisbon. It advises on all areas of business law.

- **1995 – 1996 – CDTI (Centre for the Development of Industrial Technology) (Madrid, Spain)**

In-House Legal Counsel

CDTI is a Public Business Entity, reporting to the Ministry of Industry, Economy and Competitiveness aimed to foster technological development and innovation of Spanish companies. It is the entity that channels the funding and support applications for national and international R&D&i projects of Spanish companies and the Spanish representative of ESA (European Space Agency).

Languages

- Spanish (native)
- English (full professional proficiency)
- French (limited working proficiency)
- Italian (limited working proficiency)

Education and relevant training

Academic degrees

- Business Administration & European Law European Business Certificate, Università Politecnica delle Marche, Ancona, Italy, 1994.
- Law Degree: San Pablo CEU University Madrid (Spain), 1993

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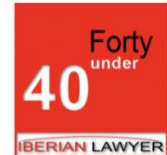
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Relevant acknowledgement

- **Chambers & Partners. ALSP Guide** (Alternative Legal Service Providers) 2022 and 2021: Samaniego Law appears in the edition for Spain.
- **Financial Times Innovative Lawyers Report and Awards for Europe**, 2017. Javier F. Samaniego was chosen among the "Top 10 Legal Innovators of 2017" thanks to pioneering its Iberoamerican Alternative Law Firm model.
- **Acritas Stars**: Javier F. Samaniego has been named "Acritas Star – independently rated lawyer" in its prestigious ranking for 2019. Acritas has been absorbed by Thomson Reuters the same year.
- Javier F. Samaniego won the **Iberian Lawyer** "40 under 40" awards in 2007 and 2011.

Samaniego, which launched in 2016, has a respectable tech-focused client roster that also features a number of hospitality companies. The firm offers clients flexible legal resourcing, primarily in the provision of interim legal managers, as well as managed legal services.

Chambers Alternative Legal Service Providers, 2022 and 2021



Relevant lectures

- **ISDE University**. Master program Access to Legal Profession. Class *The practice of law. Technologies applied to the field of law: ALSPs as new models of law firms. Practical case*. 2020 and 2021. Javier F Samaniego – lecturer. More info [here](#).
- **Francisco de Vitoria University (UFV)**. Master Course *Access to Lawyer Profession*. Class on *Commercial Skills*. Javier Fernández-Samaniego - professor. Madrid, 2018 and 2019.

Selection of recent publications

- **Iberian Lawyer**. Article *The Samaniego Law way*. October 2022, ed. 118, p. 78. Author - Ilaria Iaquinta. Interview with Javier. F. Samaniego. More information [here](#) and here in [pdf](#).
- **Wolters Kluwer**. Innovation and Trends. Legal Sector 2021 - Chapter *The "ALSps" (alternative legal service providers): catalysts for the change in business law*, November 2020 and Legal Sector 2020 - Chapter *(First) Effects of the irruption of Alternative Legal Service Providers (ALSP) on business law*, October 2019. Javier F. Samaniego – co-author. More info [here](#).
- **Leftfoot**. Audio interview *Delivering Solutions to Clients*. 17 April 2018. Interview with Javier Fernández-Samaniego. Read and listen [here](#).
- **Cinco Dias**. Article *Externalizing in-house legal services can reduce a company's legal costs bill down to 50%*. 29 January 2018. Interview with Javier Fernández-Samaniego. More info [here](#).
- **Lefebvre - El Derecho**. *Study Innovation in the Legal Sector* (paper report and videos). 26 Oct 2016. Includes video interview with Javier Fernández-Samaniego. More info [here](#).

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Selection of recent relevant press coverage

- **Cinco Días.** Article *The ALSPs consolidate in Spain a different way of practicing law*. 10 October 2022. Author - Marcelino Abad. Javier F. Samaniego mentioned. More information [here](#).
- **El Confidencial.** Article *ALSP? More than half of law firms are unaware of alternative law firms*. 28 Dec 2021. Author - Irene Cortés. Javier F. Samaniego mentioned. More information [here](#).
- **El Confidencial and Alterwork.** Report *Radiography of the digital transformation in offices*, chapter *Business model*. December 2021. Javier F. Samaniego mentioned. See full report [here](#) and the chapter in PDF [here](#).
- **El Confidencial.** Article *ALSP: obstacles to overcome in Spain*. Authors - Pedro del Rosal, Irene Cortés. 1 June 2021. Samaniego Law mentioned. More information [here](#).
- **Conflegal.** Article *Chambers gives a boost to ALSPs as one more option in the Spanish market*. Author - Telmo Valle. 31 May 2021. Samaniego Law mentioned. More information [here](#).
- **Lawyerpress.** Article *Chambers recognizes Spanish New Law*. Author - Hans A. Böck. 28 May 2021. Samaniego Law mentioned. More information [here](#).
- **El Confidencial.** Article *Afiens, Ambar, Legal Army, Samaniego Law y Lawyers for Projects, the 'top' of Spanish ALSPs*. Author - Irene Cortés. 26 May 2021. Samaniego Law mentioned. More information [here](#).
- **Expansión Jurídico.** Present times and trends. *Who are the most outstanding ALSPs in Spain*. Photo gallery. 25 May 2021. Samaniego Law mentioned. More information [here](#).
- **Expansión Jurídico.** Article *This is what the 'low cost' subsidiaries of the large international law firms are like*. Author - Alejandro Galisteo. 19 April 2021. Javier F. Samaniego mentioned. More information [here](#).
- **Iberian Lawyer.** Article *Integreon allies with Samaniego Law to launch in Spain*. 9 March 2021. Javier F. Samaniego mentioned. More information [here](#).
- **Expansión.** Article *Integreon arrives to Spain via partnership with Samaniego Law*. 9 March 2021. Javier F. Samaniego mentioned. More information [here](#).
- **Cinco Días.** Article *Engineers and mathematics - new star employees of law firms*. 15 Feb 2021. Author - Patricia Esteban. Javier F. Samaniego mentioned. More information [here](#).
- **Wolters Kluwer.** Article *The pandemic has been a turning point and legal professionals must take advantage of it to flip the mindset switch*. 15 Feb 2021. Javier F. Samaniego mentioned. More information [here](#).
- **Conflegal.** Article *Samaniego Law promotes an outsourcing service of legal services for companies*. 11 Dec. 2020. Author - Luis Javier Sánchez. Javier F. Samaniego mentioned. More information [here](#).
- **Iberian Lawyer.** Article *Lawyers for a tailored solution*. April 2020, nº 93, page 92. Javier F. Samaniego mentioned in the article. See more information [here](#).
- **Vozpopuli.** Article *The alternative formula of Axiom seeks its niche at the Spanish legal market*. Author - Álvaro Zarzalejos. Javier F. Samaniego mentioned in the article. February 12, 2020. More information [here](#).

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- **Revista Mutualidad de la Abogacía.** Article *ALSPs have come to stay*. Author - Lorena Pérez Martínez. Javier Fernández-Samaniego mentioned in the article. December 2019, p. 22-25. More information [here](#).
- **El País.** Article *Disruptive legal services*. Author - Carlos Fernández. Javier Fernández-Samaniego mentioned in the article. July 13, 2018. More information [here](#).
- **Financial Times Innovative Lawyers Report.** Article *10 original legal thinkers in a fast-moving world*. 6 October 2017. Javier Fernández-Samaniego and Samaniego Law mentioned in the article. More info [here](#).
- **Thomson Reuters Magazine.** Article *The technological and labor metamorphosis of the Law, a new air that perfects the results*. 1 June 2017. Includes opinion of Javier Fernández-Samaniego. See [PDF file](#).

Selection of recent relevant conferences

- **Fundación Mutualidad Abogacía.** Autumn Campus "Connected by law". Round table *Organization of Law firms and in-house legal departments and new ways of management*. Javier F. Samaniego - co-speaker. 15 Sep 2022. More information [here](#).
- **FIDE.** Legal Management Summer Program. Round table *Analysis of the different business models, their value for customers and their specific structure and governance*. 28 June 2021. Javier F. Samaniego - co-speaker. More info [here](#).
- **ICAM (Madrid Bar).** Celebration of 425 Anniversary. Session *The international lawyer of the future: skills, abilities, and capacities*. Javier F. Samaniego - co-speaker. 17 June 2022. More information [here](#).
- **Wolters Kluwer.** Presentation of the *Innovation and Trends in Legal Sector 2021 Report*. 11 Feb 2021. Javier Fernández-Samaniego – co-speaker. More info [here](#).
- **ESADE Business & Law School.** Seminar *Innovation as a useful advantage in the legal sector*. Madrid, 13 June 2018 Javier Fernández-Samaniego - Speaker. More info [here](#).
- **Professional Union of Cantabria.** Seminar on *Future of Professions*. Santander, 17 November 2017. Javier Fernández-Samaniego – speaker. More info [here](#).
- **College of Economists of Cantabria.** Seminar on *Future of Professions*. Santander, 28 June 2017. Javier Fernández-Samaniego – speaker. More info [here](#).

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